# MARCO ANTONIO GONZALEZ JUNIOR

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#### Professional Summary

Seasoned Solutions Architect with over 15 years of experience in designing and implementing large-scale systems and cloud-native solutions. Proven track record of leading cross-functional teams and delivering innovative, high-performance, and scalable solutions for the finance, retail, and e-commerce sectors. Strong expertise in AWS cloud architecture, microservices, and data-driven decision-making. Adept at aligning technology with business goals and driving continuous improvement across development teams.

#### EDUCATION

Faculdade de Informática e Administração Paulista MBA Data Science	São Paulo $2015 \sim 2016$
Faculdade Impacta de Tecnologia BS Information Systems	São Paulo $2011 \sim 2015$
Universidade Federal de São Carlos BS Materials Engineering	São Carlos 1996 $\sim 2000$

#### SKILLS

Cloud Architecture	AWS, GCP, Azure, Microservices, Serverless, Well-Architected
Programming	Python, TypeScript, Java, Ruby, Flutter, Shell Scripting

Web React, Next.js, Astro, Rails, Django, Svelte

Data Wrangling, Big Data, Machine Learning, TensorFlow, PyTorch

Integration REST, GraphQL, gRPC, Legacy Systems
DevOps CI/CD, Docker, Kubernetes, Jenkins, Terraform

#### CERTIFICATIONS

#### Cloud Certifications

AWS Certified Solutions Architect, Data Engineer, Developer & Cloud Practitioner.

#### AI & Data Science Certifications

AWS Certified Machine Learning (Specialty), Machine Learning Engineer & AI Practitioner. IBM AI Developer & Engineering (Professional), Stanford Machine Learning & Deep Learning Specialization.

## EXPERIENCE

### IBM Senior Solutions Architect

 $Jul~2022 \sim Sep~2024$ 

- Delivered AI-driven solutions by implementing and optimizing IBM WatsonX features for clients in finance and retail, enhancing operational efficiency and customer experience.
- Architected cloud-native AI models to support scalable, high-availability systems, integrating WatsonX capabilities with existing infrastructure for seamless performance.
- Provided strategic AI consultations, guiding clients on best practices for machine learning, NLP, and analytics integration to maximize data and technology investments.
- Led AI training initiatives, enabling teams to leverage WatsonX tools for predictive analytics, customer insights, fraud detection, and personalized retail experiences.

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Senior Solutions Architect

- Unified system architecture, reducing downtime by 40% and improving performance by 25%.
- Introduced microservices architecture, boosting deployment frequency by 50%.
- Led platform engineering efforts, optimizing infrastructure and automating workflows.

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May  $2015 \sim Jun \ 2019$ 

Tech Lead

- Architected and led the development of a membership project, increasing monthly revenue by 30
- Improved repurchase rates by 500% through process optimization in the ERP system.

#### Past Experiences

Jüssi   Solutions Architect	Nov $2012 \sim May\ 2015$
Editora Abril   Senior Software Developer	$Sep~2008 \sim Nov~2012$
Western Union   Senior Software Developer	$May~2005 \sim Nov~2008$
Toyota   Software Developer	$May \ 2003 \sim Apr \ 2005$